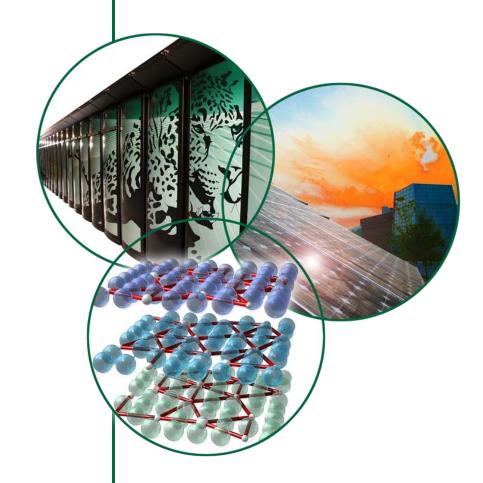
Forecasts of Plug-in Electric Vehicles Adoption

Paths to One Million PEV on U.S. Roads by 2015

Jing Dong Center for Transportation Analysis Oak Ridge National Laboratory Knoxville, Tennessee

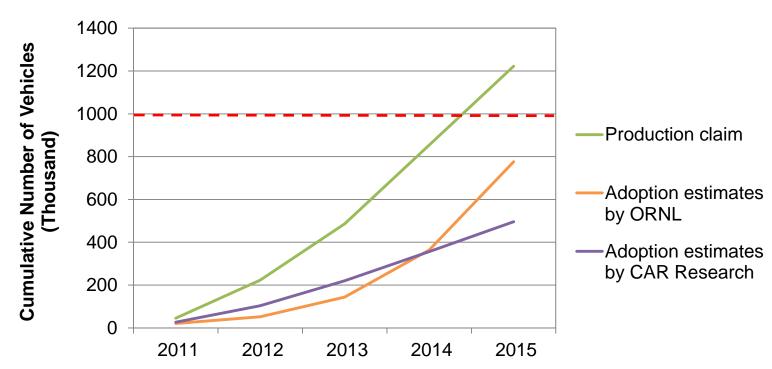






PEV Supply and Demand 2011-2015

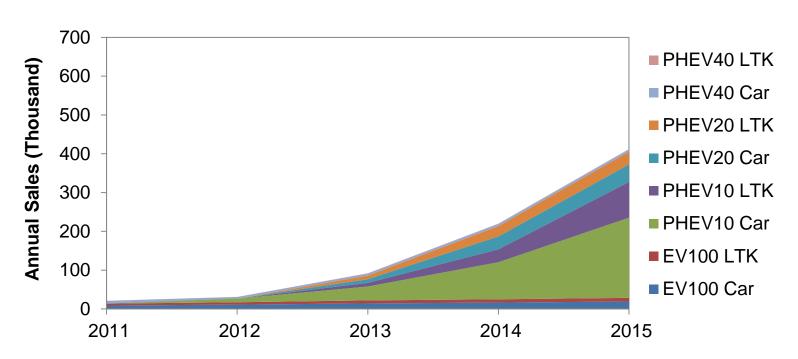
- One million PEVs on the road by 2015
 - manufacturers' production claims accumulate 1.2 million
 - forecasts of consumer adoption are less optimistic





Market Acceptance of Advanced Automotive Technologies Model

- MA3T model for projecting U.S. demand for PEVs
 - PHEV (-10, -20, -40) and BEV
 - Light duty vehicles: cars and light duty trucks





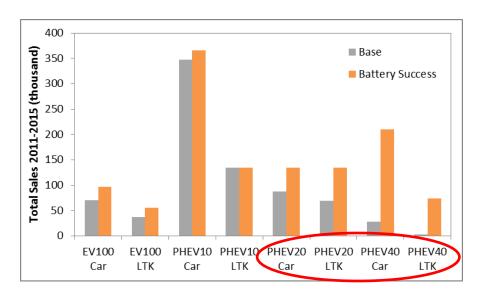
Factors Influencing PEV Adoption

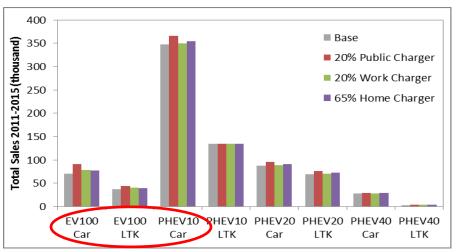
Battery cost

- \$700/kWh in 2011
- \$300/kWh by 2015
- A significant increase in PHEV20 and PHEV40 sales

Charging infrastructure

- Base: 52% home, 5% work and no public charger coverage
- Public chargers help to increase EV100 and PHEV10 car sales







Factors Influencing PEV Adoption (Cont'd)

Federal Incentive

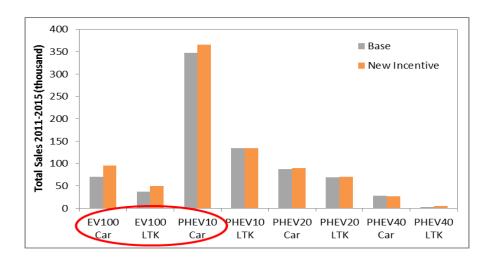
— ARRA: \$2,500~\$7,500

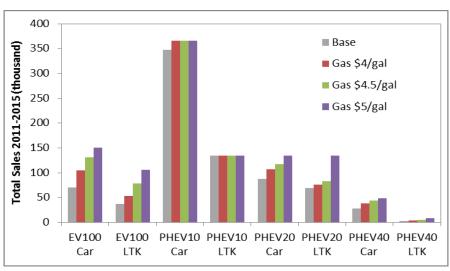
- New: \$3,000~\$10,000

 More tax credit for EV100 than for PHEV40

Gas Price

- Base: AEO estimates a national average of \$3/gallon by 2015
- The economic impact of high gas prices could affect consumers' ability to buy PEVs

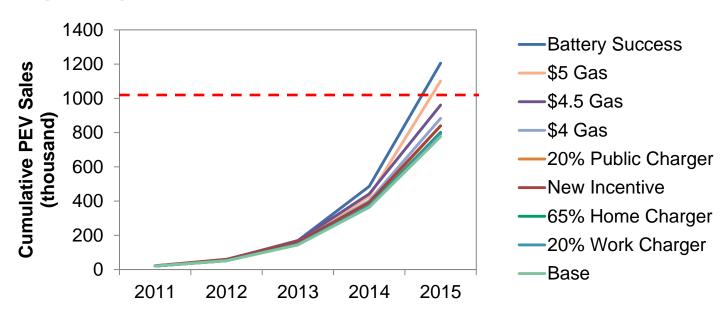






Paths Towards Achieving The One-Million PEV Goal

- Battery technology success
- Oil price surge
- A combination of new tax credit, charger deployment and higher gasoline prices





Thanks! Q & A

